HUSCH BLACKWELL

Emilio A. Rojo

ASSOCIATE

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OVERVIEW

Emilio handles transactions and other corporate legal needs for clients across the country.

Emilio's practice focuses on mergers and acquisitions, corporate finance, entity formation and structuring, and corporate governance. While he works especially often with organizations in the healthcare, life sciences, and education spheres, he represents institutional and individual clients from a range of industries, including commercial lending, real estate, product distribution, and software as a service (SaaS). Emilio's experience includes matters such as asset purchases, stock purchases, debt and equity financings, corporate restructurings and dissolutions, and securities filings. He also regularly drafts and reviews commercial contracts, real estate transaction documents, and commercial refinancing agreements for the firm's corporate clients.

Emilio's interest in contracts and document review began early, while working as an in-house legal intern during law school. With an extremely detailed-oriented mind, he found he enjoyed the extensive contract review his position required, and he realized that his gift for drafting clear, precise language made a real difference in legal work. Emilio began his legal career working on corporate transactions in a range of industries, drafting and reviewing a wide array of agreements, and later joined Husch Blackwell to expand into the healthcare, education, and life sciences sectors.

In addition to his legal education, Emilio also holds an M.B.A. with a focus in finance—giving him a significant advantage in understanding clients' business needs. He frequently provides

Industries

Education
Healthcare
Life Sciences

Services

Banking & Finance
Commercial Contracting
Corporate
Mergers & Acquisitions
Real Estate Finance

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analyses of how debt and equity financing will perform over the long term, as well as how transactions will affect individual shareholders, drawing on his business background to offer clients legal advice that fits their specific circumstances. Emilio has the legal acumen to advise on clients' transactional documents and contracts, and the business know-how to grasp the finer points of their financial statements. He knows corporate transactions don't occur in a vacuum, and he makes sure that his legal strategies align with business goals.

Clients also value Emilio's attention to detail and his responsiveness. He communicates clearly and efficiently, keeping transactions on schedule and ensuring that every deal receives careful attention. Clients know that Emilio is focused on their goals and takes personal responsibility for moving projects forward.

Experience

- Represented private entities in mergers, acquisitions, corporate restructuring transactions, and strategic investments.
- Drafted, reviewed, and negotiated transactional documents, including asset purchase agreements, stock purchase agreements, membership interest purchase agreements, SAFE agreements, escrow agreements, employment agreements, promissory notes, security agreements, real estate leases, assignment and assumption documents, confidentiality agreements, residual fees agreements, social media influencer policies and agreements, plans of reorganization / dissolution, and ancillary transactional documents.
- Performed transactional research and due diligence, including review and preparation of disclosure schedules, summaries of financial documents, term sheets, operating agreements, supply and distribution agreements, lien search results, public records search results, real property leases, insurance policies, employment contracts, company policies, website terms and conditions, IP license agreements, and other contracts.
- Counseled clients on entity formation and structure, entity conversion, corporate governance, and corporate policies.
- Provided securities advice regarding blue sky laws, SEC filing requirements, and state and federal exemptions.

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Experience

- Drafted organizational documents, including articles of incorporation / organization, bylaws (including non-profit), operating agreements, limited liability company agreements, S-elections, Board/Shareholder/Manager/Member/ resolutions, meeting minutes, and certificates.
- Drafted and reviewed borrower-side commercial loan refinancing documents (Freddie Mac and Fannie Mae).

Education

- J.D., University of San Francisco School of Law
  - Moot Court Program, Tulane Professional Football Negotiation Competition team
  - Moot Court Board, Executive Director
  - Asian Pacific American Law Student Association; Professional Development Chair, Treasurer, and Academic Chair
- M.B.A., University of San Francisco School of Management
  - Finance
- B.A., Sonoma State University
  - Psychology
  - Filipino American Association, Board Member

Admissions

- California
- New York

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