



Emilio A. Rojo

ASSOCIATE

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OVERVIEW

Emilio assists clients with public financings, municipal bonds, and corporate transactions.

Based in the Bay Area, Emilio primarily focuses his practice on California public finance matters, including general obligation bonds, project revenue bonds, and lease revenue bonds. He regularly serves as issuer, co-bond, disclosure, or underwriters' counsel, advising on bond financings for a wide range of projects. Much of his work supports projects in the healthcare sector, as well as school districts and other educational institutions. In addition to public finance, Emilio also handles corporate transactions, including mergers, acquisitions, and joint ventures.

Emilio's interest in contracts and document review began early, while working as an in-house legal intern during law school. With an extremely detailed-oriented mind, he found he enjoyed the extensive contract review his position required, and he realized that his gift for clear, precise language made a real difference in legal work. Emilio went on to begin his legal career working on corporate transactions, drafting and reviewing a wide array of agreements, and later joined Husch Blackwell to expand into the public sector.

Clients value Emilio's attention to detail and his responsiveness. He communicates clearly and efficiently, keeping transactions on track and ensuring that every deal receives careful attention. Clients know that Emilio is focused on their goals and takes personal responsibility for moving projects forward.

Industries

Education
Healthcare

Services

Banking & Finance
Corporate
Mergers & Acquisitions
Public-Private Partnerships (P3)

Experience

- Represented private entities in mergers, acquisitions, corporate restructuring transactions, and strategic investments.
- Drafted, reviewed, and negotiated transactional documents, including asset purchase agreements, stock purchase agreements, membership interest purchase agreements, SAFE agreements, escrow agreements, employment agreements, promissory notes, security agreements, real estate leases, assignment and assumption documents, confidentiality agreements, residual fees agreements, social media influencer policies and agreements, plans of reorganization / dissolution, and ancillary transactional documents.
- Performed transactional research and due diligence, including review and preparation of disclosure schedules, summaries of financial documents, term sheets, operating agreements, supply and distribution agreements, lien search results, public records search results, real property leases, insurance policies, employment contracts, company policies, website terms and conditions, IP license agreements, and other contracts.
- Counseled clients on entity formation and structure, entity conversion, corporate governance, and corporate policies.
- Provided securities advice regarding blue sky laws, SEC filing requirements, and state and federal exemptions.
- Drafted organizational documents, including articles of incorporation / organization, bylaws (including non-profit), operating agreements, limited liability company agreements, S-elections, Board/Shareholder/Manager/Member/ resolutions, meeting minutes, and certificates.
- Drafted and reviewed borrower-side commercial loan refinancing documents (Freddie Mac and Fannie Mae).

Education

- J.D., University of San Francisco School of Law
- M.B.A., University of San Francisco
- B.A., Sonoma State University

Admissions

- California