

# Erin P. Hughes

## **PARTNER**

NASHVILLE, TN

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## **OVERVIEW**

Erin helps clients effectuate their business plans through leasing and acquiring real estate. She takes great pride in making sure deals do not die on her watch.

With a focus on real estate's role in business growth, Erin works with property owners, operators, tenants, landlords and developers nationwide as they navigate leasing, development, and the real estate components of merger & acquisition transactions. Although she works with clients across a wide array of industries, Erin is particularly experienced in the healthcare, retail, hospitality and restaurant industries. She guides clients through real estate transactions at every stage of their businesses, supporting companies throughout the corporate lifecycle.

Erin first began her legal career in corporate law, working with mergers and acquisitions and securities offerings. Her background shaped a practical perspective on real estate's place into broader business plans, and she maintains a focus on clients' future goals. Erin's foundation in corporate law allows her to support business owners and operators as they use real property to drive business objectives.

Erin had long known that she wanted a career in transactional law, but her origins were in real estate. Prior to law school, she worked with a real estate developer who helped kick off a major development boom in Knoxville, Tennessee. Erin was inspired by the ways real estate can transform communities. She's seen this impact firsthand in her hometown of Nashville, where she especially loves contributing to urban development projects and the restaurant and hospitality projects that make Nashville a great place to live, work and play.

## Industry

Real Estate, Development, & Construction

## Services

Corporate  
Healthcare Real Estate  
Hospitality  
Retail Real Estate

## HUSCH BLACKWELL

Clients value Erin's enthusiasm for their plans and her ability to understand business goals, and how they can flex real estate to achieve those goals. Erin loves to bring clients' visions to life, providing steady guidance and clear communication from developing a plan to closing.

### Experience

- Assists a locally-owned, entrepreneurial Nashville brewery client in buying and leasing locations across the city to achieve their strategic growth objectives.
- Represents a founder grown physical therapy provider in the negotiation and drafting of each individual lease as client grew from seven locations to 50.
- Represents a coffee boutique franchisee owner effectuating her growth-minded business plan to expand to multiple Midwest and Southern locations.
- Represented owner and operator in refinancing of boutique Nashville hotel.
- Works frequently with a variety of retail clients in negotiating leases to secure their desired locations.
- Has secured thousands of desired healthcare, mixed-use, restaurant, and retail locations for businesses through goal-oriented negotiations of leases and acquisitions.

### Education

- J.D., University of Memphis Cecil C. Humphreys School of Law
  - *magna cum laude*
- B.S., University of Tennessee
  - *magna cum laude*

### Admissions

- Tennessee

## Community Leadership

- Nashville Civic Design Center, Board of Directors
- Centennial Park Conservancy, Advisory Committee, former Board of Directors