HUSCH BLACKWELL

Travis Perry

SENIOR COUNSEL

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OVERVIEW

Travis partners with developers, owners, and investors to get real estate deals across the finish line.

Travis represents clients in all aspects of negotiation, acquisition, disposition, and leasing of real property, including retail, multifamily, industrial, corporate, and raw land assets. He assists in structuring transactions, creates loan documents, performs due diligence, and reviews and cures complex title issues, and he is particularly knowledgeable in leasing matters.

With more than 20 years of legal experience, including as founder and president of multiple title companies, he's seen just about everything. Prior to developing his transactional focus, Travis also practiced as a litigator—giving him an inside perspective on where a deal can go wrong later, and how to build contracts that avoid this from the beginning.

During his time in real estate law, Travis has seen countless deals close…and many that didn't. He knows firsthand the obstacles that can derail a transaction, as well as the orderly practices that ensure one will close on time. His experience in title also gave him a deep understanding of the practical end of the documents real estate attorneys negotiate and draft, and he ensures that clients will get to the finish line.

Known for his efficiency and for keeping deals moving, Travis thrives on collaborative partnerships. He's enthusiastic about working with clients and with those on the other side of a deal toward a common goal, and he loves the way real estate

Industry

Real Estate, Development, & Construction

Services

Corporate Real Estate
Real Estate Investment
Retail Real Estate

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transactions leave both sides better off. Travis's goal is for clients to see him as a full team member who's always ready to get a deal done.

Experience

- Served as lead transaction counsel for a major commercial real estate acquisition in Texas, representing the purchaser in negotiating and documenting the purchase and sale agreement for a transaction exceeding $280 million. Led deal structuring and negotiations, coordinated complex real estate, title, environmental, and infrastructure diligence, and assisted in securing approximately $1 billion in development financing to support upgrades as part of a major AI data center redevelopment.
- Represents developers, owners, and investors in in all aspects of acquisition, disposition, and leasing of retail, multifamily, industrial, raw land, and office real estate assets.
- Creates promissory notes, security instruments (deeds of trusts, assignment of rents, UCC statements), guaranty agreements, closing certificates and other resolutions, affidavits, and conveyance documents necessary to close financed real estate transactions.
- Assists clients in structuring transactions, composing entity formation documents, drafting and negotiating contracts for sale, performing due diligence, reviewing and curing title issues, and consummating closings.
- Extensive leasing experience with retail, industrial, multifamily, office, and mixed-use properties on behalf of landlord/developer and business tenants.
- Served as co-founder and attorney for several independent Texas title insurance agencies.

Recognition

- Super Lawyers, Rising Star, 2012-2014

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Education

- J.D., Southern Methodist University Dedman School of Law
  - *cum laude*
- B.A., University of Texas at Austin
  - with honors

Admissions

- Texas

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