



# Matthew Deutsch

## ASSOCIATE

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## OVERVIEW

### Matt focuses on healthcare regulatory matters.

Much of Matt's practice centers on healthcare transactions, ensuring that deals close on time and in line with regulations. He has assisted with deals valued in the multimillions for large healthcare practices, including a \$70 million sale of pediatric practices with a challenging timeline. He also works with hospitals and providers on various regulatory and licensing issues.

In addition, Matt concentrates a growing portion of his practice on academic medical centers (AMCs). He has advised clients on the IRB approval process for research, as well as on requirements for informed consent for research participation to ensure that institutions retain tissue ownership and commercialization rights. Matt has also worked with AMC mission support payments and regulatory requirements, reviewed healthcare contracts for higher education institutions, and assisted AMCs with research agreements.

After earning an undergraduate business degree and gaining experience in marketing analytics, Matt realized his true calling was in the healthcare field. He didn't plan to be a physician himself, but the intricate web of regulations and relationships that guide patient care fascinated him and drew him to law school, with the goal of becoming a healthcare-focused attorney.

Matt is passionate about the tangible impact the healthcare regulatory sector has on individual lives, and he thrives on the ever-changing complexities it presents. His business background allows him to adeptly handle regulatory and transactional issues,

## Services

Academic Medicine

Clinical Research & Trials

Healthcare M&A, Joint Ventures, and Other Transactions

Healthcare Providers

Healthcare Regulatory & Compliance Counseling

Hospice & Palliative Care

Pharmacy

assisting health plans and pharmacy benefit managers in navigating the ever-evolving healthcare landscape. He loves knowing that his work helps organizations provide excellent patient care.

Matt is known as responsive, efficient, and highly organized. His proactive approach ensures that clients receive timely and effective solutions. Always ready to talk with clients, Matt has a talent for providing easily-digestible legal counsel that draws on his business and analytics background.

## Case Study

### **Helping Modify State Licensure Questionnaires in 10 States**

Husch Blackwell helped the Dr. Lorna Breen Heroes Foundation review and modify the mental health-related questions asked by state physician and nurse licensing boards.

## Education

- J.D., Washington University School of Law
  - *cum laude*
  - *Washington University Law Review*, Notes Editor
  - Health Law Association, Founder and President
- B.S.B.A., Washington University, Olin Business School
  - *magna cum laude*

## Admissions

- Missouri



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