HUSCH BLACKWELL



Brandi Norred Maiorino

PARTNER

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OVERVIEW

With a solid in-house background in real estate development, Brandi gets client deals done.

Brandi's first job after college found her in a legal assistant role at a real estate development firm, and she quickly discovered that she adored real estate work. She loved the fast pace, the energy, and the proactive problem-solving, and she took great satisfaction in watching major property deals come together from the ground up. Brandi immediately knew that she wanted to build her career in real estate law and soon enrolled in law school, returning to the development firm after earning her J.D. Her history with the organization meant that she gained hands-on experience overseeing deals very early in her legal career, negotiating with brokers and tenants for major commercial projects and leases in her first years as an associate.

Today, Brandi represents developers, lenders, landlords, and tenants in commercial real estate projects throughout the Southeast. Her experience includes acquisitions, dispositions, construction, easements, restrictions, financing, and 1031 investments, but she is particularly focused on leasing work, as well as representation of private equity lenders. Her leasing experience includes representation of both landlords and tenants, giving her valuable insight into the other side's likely concerns and sticking points.

Clients appreciate Brandi's firsthand knowledge of real estate development: having worked hand-in-hand with developers earlier in her career, she knows where deals are likely to fall apart—and how to prevent obstacles from the beginning. Brandi is also known

Industry

Real Estate, Development, & Construction

Services

Corporate Real Estate

Data Centers

Real Estate Investment

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for bringing clients creative solutions: she never presents a problem without also suggesting resolution options. She is a firm believer that a deal can always be done.

Experience

- Represented First Citizens Bancshares, Inc. in its all-stock merger with Park National Corporation.
- Represents developers in the acquisition and development of multiple riverfront properties in Nashville with a goal toward revitalization of Nashville as a whole.
- Represents equity investors in numerous single tenant builds, shopping centers, and distribution facilities throughout the Southeast.
- Represents developers with anchor tenant shopping centers with over 3 million square feet of shop and outparcel space.
- Represents purchasers investing capital proceeds in opportunity zones throughout Tennessee.
- Represents private capital firms with their real estate fund investments.
- Represents corporate owners with dispositions of company-owned real estate including transitions into leases, relocation, and expansion of their real estate portfolio.
- Represents local restaurant and retail tenants to expand their restaurant and retail presence in leasing and purchasing of additional locations.
- Negotiates amendments for both landlords and tenants with respect to rent, lease terms, subleases, assignments, and expansions.
- Represents clients with disposition of fully leased properties, assets, ground leases, and newly created outparcels within a development.
- Represents clients purchasing investment properties with 1031 funds, including large warehouse and single tenant asset properties.

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Recognition

- BL Rankings' *The Best Lawyers in America®*
  - Real Estate Law, 2027
- *The Legal 500 United States*
  - Real estate, Recommended lawyer, 2025

Education

- J.D., Cumberland School of Law Samford University
- B.A., Jacksonville State University
  - Political Science
  - Economics

Admissions

- Tennessee

Community Leadership

Brandi is an active member of CREW (Commercial Real Estate for Women) Nashville and currently serves as co-chair of its community outreach program.



2026 Pro Bono Contributor

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