



## Josi Wergin

ASSOCIATE

MADISON, WI

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### OVERVIEW

With her background in healthcare risk management, Josi provides insightful counseling and advocacy.

As a Healthcare Regulatory attorney, Josi helps healthcare organizations and providers proactively evaluate and optimize their compliance with statutes, regulations, and standards. When regulatory challenges arise, she represents clients before government agencies in regulatory appeals. Josi often assists clients with:

- Government audits, appeals, and litigation support
- Challenges to statistical sampling and extrapolation by the government
- Medicare and Medicaid enrollment and reimbursement
- Health plans
- Licensing and certification
- Compliance programs
- Healthcare operations
- Contract drafting and review
- Transactions
- Patient safety organizations

### Industries

Education  
Healthcare  
Life Sciences

### Services

Healthcare Regulatory &  
Compliance Counseling  
Hospice & Palliative Care

## HUSCH BLACKWELL

- Health information privacy and security

Clients appreciate Josi's holistic and strategic approach to legal challenges. Before becoming an attorney, she worked in healthcare risk management for 17 years—experience that makes her particularly adept at understanding clinical and operational issues, managing complexity, and balancing risks and opportunities. Josi is dedicated to developing effective solutions that allow clients to focus on providing exceptional care and services.

### Experience

- Successfully represented a client against a Medicare reimbursement audit by the OIG, which initially alleged improper payments of over \$140 million (later reduced to a \$50 million demand). Through a comprehensive appeal process including expert testimony on statistical sampling and hospice care determinations, the Husch Blackwell team achieved a remarkable victory when an administrative law judge overturned nearly all claim denials, reducing the extrapolated overpayment to less than \$10.

### Recognition

- American Society for Health Care Risk Management (ASHRM), Fellow

### Education

- J.D., University of Wisconsin Law School
  - *summa cum laude*
  - Order of the Coif
  - *Wisconsin Law Review*, Articles Editor
- B.Mus., University of Minnesota
  - *summa cum laude*

## Admissions

- Wisconsin
- U.S. District Court, Western District of Wisconsin

## Community Leadership

Josi has served on the Board of Directors of the Wisconsin Society for Healthcare Risk Management since 2019, and she's helped plan conferences for the organization since 2017. In her years on the board, she has served as president-elect, president, past president, and secretary pro tempore. She has also been deeply engaged in the board's decision-making and conference planning, leading a highly successful transition to a virtual conference format during the pandemic.



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