HUSCH BLACKWELL

Andrew Parker

SENIOR ASSOCIATE

THE LINK VIRTUAL OFFICE

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OVERVIEW

With an in-house background in the renewable sector, Andrew supports clients' transactional needs in the development and construction of renewable energy and commercial construction projects. He practices from Westfield, Indiana as a member of our virtual office, The Link.

Andrew came to the practice of law with a strong interest in the business world and a goal of working in-house where he could partner with both legal and business teams. Early in his career, he accepted an in-house role with an EPC contractor focused on construction in the renewable energy sector as well as industrial manufacturing facilities. Andrew quickly discovered a passion for the renewable industry: it was truly exciting to be on the cutting edge of the energy of the future, and he loved the positive nature and tangible results of his work.

In a succession of in-house roles with EPC contractors, Andrew gained experience with multimillion dollar EPC agreements as well as other engineering, construction, and equipment supply contracts. He worked frequently with wind, solar, and energy storage projects throughout the construction process before joining Husch Blackwell for broader opportunities to support clients at other stages of project development, such as developers, owners, lenders, and investors. Andrew supports both utility-scale and small-scale wind, solar, battery storage, hydrogen, biogas, carbon capture, mining, and other commercial construction projects all the way from financing to siting and permitting to construction and sale.

Industry

Energy & Natural Resources

Services

Energy Project Contracts
Energy Storage
Solar Energy
Wind Energy

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Andrew's experience encompasses the drafting and negotiation of major project contracts, including representing both owners and contractors in EPCs, BOPs, and other major construction contracts, as well as equipment procurement, O&M, and long-term service agreements.

After beginning his career in-house, Andrew is prepared to serve clients as a true teammate who's personally invested in their projects. He readily understands the business landscape, the complexity of business needs and goals, and the challenges of working with a variety of internal stakeholders. He aims to provide clients with the same quality of support he offered as an in-house team member.

Case Studies

Empowering Change: Zero Electric's Journey with Communities for Change and Husch Blackwell

HB Communities for Change initiative assists Zero Electric to secure a charging station, build it out, and develop the technology they will store at the station.

Helping Minority- and Veteran-Owned Business Secure a Game-Changing Contract

Through the Communities for Change initiative, our attorneys helped a clean energy design/build firm negotiate and secure a multimillion-dollar contract.

Experience

EPC

SOLAR

- Assisted Swift Current Energy in the negotiation and execution of the EPC contracts for the 122 MW Three Rivers Solar facility located in Hancock County, Maine.
- Represented Swift Current Energy as project development counsel in the multi-year development and sale of the Steel River solar and storage project to Cypress Creek Renewables.
- Represented a contractor in negotiating two separate utility-scale EPC agreements for solar projects in Washington.

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Experience

- Represented owner/developers in negotiating EPC agreements for utility-scale solar projects in Arkansas, Maine, Minnesota, Pennsylvania, and Texas.
- Advised and counseled solar developer to prepare their EPC agreement forms for utility-scale projects for RFPs.
- Represented owner/developer in preparing its HV agreement forms for solar projects and negotiating said forms with contractors.
- Developed various contract forms for a solar contractor/subcontractor/engineer/equipment supplier and serve as their counsel in contract negotiations.
- Prepared EPC form for owner/developer for their rooftop and ground mount solar plus storage projects.
- Prepared EPC form for EPC contractor for utility-scale solar projects.
- Negotiated agreements for rooftop solar projects on commercial buildings.

WIND

- Prepared EPC form for owner/developer for their utility-scale wind projects.
- Represented developer in a wind repower agreement with contractor.

BATTERY STORAGE

- Created forms for solar plus storage and standalone storage projects for utility-scale and commercial & industrial clients.
- Represented owner/developers in utility-scale solar plus storage project in Arkansas and Texas.

BIOGAS, RNG, AND TRANSMISSION

- Counseled developer of an anaerobic digestion plant and biogas upgrading plant regarding a contractor's EPC agreement.

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Experience

- Represented owner/developer for their EPC agreement for a RNG project in Canada.
- Reviewed, analyzed, and negotiated EPC and O&M agreements on behalf of a RNG project developer to support the financing of four of their projects in Wisconsin.
- Supported the preparation of construction management agreements for the construction of a renewable natural gas project and a transmission line.
- Facilitated review and redline of EPC agreement to construct a transmission line in Colorado.
- Supported the preparation of and negotiation of a master professional services agreement and an engineering services agreement on behalf of a developer for a renewable natural gas facility.

CARBON CAPTURE AND STORAGE

- Prepared EPC forms for carbon capture and carbon removal projects for their utilization as industry standard forms.
- Advised owner/developer on (i) its construction services agreement for a carbon sequestration project, and (ii) its miscellaneous construction agreement needs.

MINING/CRITICAL MINERALS

- Prepared forms for and supported negotiations of construction management at-risk agreements, engineering and procurement agreements, development services agreements, early works and earthworks agreements, and other construction agreements for the development and construction of a multi-billion dollar mining and critical minerals project in the U.S.

NUCLEAR

- Prepared forms for and supported negotiations for construction and services agreements for the development of uranium enrichment facilities.

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Experience

O&M, AMA, AND LTSA

- Represented an owner/developer in negotiating an Operations and Maintenance Agreement (O&M) and an Asset Management Agreement (AMA) for a solar project in Texas.
- Negotiated an O&M agreement for a 593 MW solar project in Illinois.
- Negotiated an O&M agreement for a 99 MW solar project in Mississippi.
- Prepared O&M form for client for their rooftop and ground mount solar plus storage projects.
- Supported the review of a Long-Term Service Agreement (LTSA) for battery storage equipment purchased by an owner/developer.
- Created a preventative maintenance agreement form for owner/developer client's ground mount, rooftop, and battery projects.

EQUIPMENT PROCUREMENT/SUPPLY

- Facilitated the review and negotiation of several module supply agreements on behalf of owner/developers.
- Negotiated an equipment supply agreement for spare parts with an inverter supplier.
- Negotiated master supply agreement on behalf of an EPC contractor for the purchase and delivery of miscellaneous solar project equipment.
- Negotiated the purchase and delivery of a transformer on behalf of a solar developer.
- Counseled owners/developers on battery storage supply agreements for either their solar plus storage or standalone storage projects.
- Facilitated review of various equipment supply agreements for data center construction.
- Reviewed and negotiated several main power transformer supply agreements on behalf of a solar owner/developer.

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Experience

- Advised and counseled owner/developer on preparing and updating their Turbine Supply Agreement form.

CONSTRUCTION AGREEMENTS

- Supported the construction contract review of a hotel renovation, apartment building construction, manufacturing facility, residential home construction, and more.

ENGINEERING AGREEMENTS

- Supported the review, negotiation, and execution of various engineering agreements and other professional services agreements for companies including, but not limited to, a solar contractor/engineer and a waste to energy project developer.

EV CHARGING

- Negotiated a national agreement for an operator, servicer, and installer of EV Charging Stations to service and install EV Charging Stations.
- Prepared a construction agreement for an owner of an EV Charging Station in Texas.
- Prepared general and state-specific EPC and subcontract forms for contractor that builds electric vehicle charging stations for buses.

IN-HOUSE EXPERIENCE

- Supported contracting needs for utility scale renewable energy projects, including solar, wind, and battery storage.
- Supported $1.5 billion operation throughout North America of utility-scale renewable energy projects as well as other complex production facilities in sectors such as power, chemicals, paper, and water.
- Drafted, reviewed, and negotiated various kinds of agreements, including multimillion dollar EPCs, engineering, construction, and equipment supply contracts for contractors and subcontractors.

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Experience

- Advised project operation teams to address issues as they arose on-site during project construction.
- Representative **solar** experience includes:
    - Lead negotiations, on behalf of an EPC contractor, of an EPC agreement for a 50+ MW and 100+ MW solar project with Engie.
    - Represented an EPC contractor in five utility-scale solar EPC projects with Silicon Ranch.
    - Lead negotiations, on behalf of an EPC Contractor, an EPC agreement for Texas solar project with Swift Current.
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- Representative **wind** experience includes:
    - Represented an EPC contractor and lead their EPC negotiations for a 110 MW wind project with Algonquin.
    - Represented an EPC contractor and lead their EPC negotiations for two wind projects of 225 MW and 295 MW with Apex.
    - Represented an EPC contractor and lead their EPC negotiations for a wind repowering project with Vitol.
    - Represented an EPC contractor and lead their EPC negotiations on a Texas wind project with Swift Current.
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Experience

- Representative **battery storage** experience includes:
    - Represented an EPC contractor and lead its negotiations for a Master Construction Services Agreement for a battery storage project with Jupiter Power.
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- Representative **industrial** experience includes:
    - Represented an EPC contractor and lead its EPC negotiations for a chemical manufacturing facility for KMG Chemical.
    - Represented an EPC Contractor and lead its EPC negotiations with an industrial powder manufacturer.
    - Represented an EPC Contractor as co-counsel in its EPC negotiations with a containerboard manufacturer.
    - Represented an EPC Contractor as co-counsel in its EPC negotiations for a Coal Combustion Residual Treatment project with LG&E.
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Education

- J.D., University of Georgia School of Law
- B.S., College of Charleston, Honors College

Admissions

- North Carolina
- Colorado
- Indiana

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*Andrew works remotely and is licensed in Indiana, practicing in Westfield, IN. Contact Andrew via email or phone for in-person/virtual meetings. Use the Denver office address for mail/deliveries only.

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