



Robert A. Kukuljan

OFFICE MANAGING PARTNER

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OVERVIEW

Over the course of three decades in private practice, Rob has been a key player in advising companies involved in industry-defining transactions.

Much has changed over the past 30 years in the healthcare and life sciences industries and in allied fields such as medical devices, information technology, biopharmaceuticals, software, and commercial and regulatory services. Rob has advised and represented clients on transactions, with many of those helping to shape the direction of the industry. He has counseled clients contemplating mergers, acquisitions, divestitures, joint ventures, strategic alliances and other commercial transactions across multiple industry segments, including healthcare payer service providers, digital health, home healthcare, software and AI, and technology and service providers to the healthcare industry, in addition to companies that develop medical devices and biopharma therapies and technologies.

In addition to his strategic transaction experience, Rob routinely represents clients on a wide variety of capital markets transactions, including public and private debt and equity offerings, as well as associated securities and regulation compliance and corporate governance concerns.

Beyond healthcare and allied industries, Rob also represents clients on transactions and other financing matters in a variety of business sectors, including industrial and manufacturing, real estate development, technology and e-commerce, consumer products and services, and financial services.

Industries

Education
Healthcare
Life Sciences

Services

Capital Markets
Corporate
Healthcare M&A, Joint Ventures,
and Other Transactions
Mergers & Acquisitions
Securities & Corporate Governance

Robert serves as the Office Managing Partner for Husch Blackwell's Minneapolis office.

Experience

- Counsel to a Fortune 500 medical device company in connection with the company's strategic investment transactions.
- Counsel to a Fortune 500 healthcare payer in connection with its acquisition of the stock of a privately held, Florida-based medical cost containment solutions company.
- Counsel to a publicly held health fitness company in connection with the acquisition of health club facilities and related assets of a Florida-based health fitness company.
- Counsel to a privately held, Minnesota-based airplane manufacturer in connection with the sale of stock to a Middle Eastern-based investment bank.
- Counsel to a privately held, North Carolina-based spine medical device company in connection with a merger transaction with a Florida-based, publicly held medical device company.
- Counsel to a Minnesota-based, publicly held information systems and data management company in connection with a merger transaction involving a publicly held, California-based data systems and maintenance company.
- Counsel to a United Kingdom public limited company in connection with the company's acquisition of the ear, nose, and throat business of a publicly held, Tennessee medical device company.
- Counsel to a publicly held, Minnesota-based defense industry manufacturer in connection with the manufacturer's acquisition of the stock of a privately held, Minnesota-based sporting equipment manufacturer.
- Counsel to a publicly held South Dakota-based gaming company in connection with a joint venture transaction with a publicly held, casino management company and privately held, Louisiana-based developer related to the development and construction of a riverboat casino in Shreveport, Louisiana.

Experience

- Counsel to the majority owners of a privately held, Minnesota-based chemical products manufacturer in connection with the sale of stock to a Japanese chemical company.
- Counsel to a publicly held pharmaceutical company in connection with a merger transaction involving a privately held, New Jersey-based pharmaceutical manufacturer.
- Counsel to a privately held, Minnesota-based orthopedics company in connection with the company's venture and strategic investment transactions.
- Counsel to a national real estate development company in connection with strategic joint venture transactions.
- Counsel to an Italian based healthcare IT and software imaging company in connection with strategic investment transactions.
- Counsel to a privately held, Midwest based medical device AI imaging and diagnostic company in connection with strategic investment and commercial transactions.
- Counsel to a privately held, Minnesota-based home health care company in connection with the company's acquisition of the stock of a Midwest-based multi-state home health care company.
- Counsel to a privately held, Minnesota-based insurance IT company in connection with the company's acquisition of a privately held, Virginia-based health policy and governmental affairs company.
- Counsel to a privately held, California-based software development company in connection with the company's acquisition of the stock of a Minnesota-based software development company.

Education

- J.D., University of Wisconsin Law School
 - *cum laude*
 - *Wisconsin Law Review*, Managing Editor
- B.S., University of Wisconsin-Madison
 - Mathematics and Psychology

Admissions

- Minnesota
- Wisconsin
- U.S. Court of Appeals, Seventh Circuit
- U.S. District Court, Western District of Wisconsin



2023 Pro Bono Contributor