



Kela Feldman

SENIOR COUNSEL

THE LINK VIRTUAL OFFICE

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OVERVIEW

With extensive in-house experience, Kela assists healthcare clients with contract and business needs.

Kela has almost 20 years of in-house legal experience across three industries. She devoted more than 12 years to the role of corporate counsel at a leading healthcare software developer, supporting the organization through exponential growth from a smaller niche developer with fewer than 200 employees to a global leader with nearly 10,000 employees. She also served as corporate counsel for one of the nation's largest privately held IT solutions providers and for a publicly traded Fortune 500 company. These roles gave her an inside view of the legal and business needs of small businesses, major corporations and companies at every stage in between. She also gained a deep understanding of the healthcare and IT industries and the goals and expectations of clients who work within them.

At Husch Blackwell, Kela works with healthcare clients to support their software and IT contracting and general business agreement needs. She drafts and negotiates complex contracts that include software licenses, systems and data hosting agreements and business process outsourcing agreements, as well as agreements with medical device manufacturers, content providers, hosting and service providers, strategic partners, employees, consultants, contractors and insurers. Kela also has experience with data privacy matters, international markets and the global supply chain. Her goal is to achieve a win for both sides and to ensure that all aspects of a contract and relationship serve the client's broader business objectives.

Industries

Healthcare
Life Sciences

Services

Commercial Contracting
Digital Health
Healthcare Regulatory &
Compliance Counseling
Software Development & Licensing

Kela chose corporate and healthcare law because she's passionate about partnering with companies that make a difference in our communities. She desires to add value beyond a single contract or project and is always seeking additional ways to help clients mitigate risk and grow their business. Clients see Kela as a trusted team member who builds lasting business partnerships.

Experience

INFORMATION TECHNOLOGY AND HEALTHCARE

- Negotiated complex information technology contracts including software licenses, SaaS agreements, systems and data hosting agreements, consulting services and product agreements, data center and co-location agreements, and international outsourcing agreements.
- Assisted rapidly growing healthcare software company with legal and contract matters affecting all areas of the company, including expansion into international markets, data privacy and federal contracting.
- Negotiated agreements with medical device manufacturers, content providers, hosting and service providers, vendors, strategic partners, employees, consultants, contractors and insurers.

CORPORATE

- Negotiated a wide variety of transactional and general business agreements, including stock and asset purchase agreements, merger agreements, employment agreements, services agreements, business process outsourcing agreements and property leases.
- Assisted IT solutions company with acquisition, restructuring and transition matters.
- Assisted Fortune 500 company with supply chain agreements including logistics services agreements, warehousing agreements and global transportation agreements.

Education

- J.D., University of Wisconsin Law School
 - *cum laude*
 - *Wisconsin International Law Journal*, Editor-in-Chief
- B.A., University of Wisconsin-Eau Claire
 - *magna cum laude*
 - University honors

Admissions

- Wisconsin

*Contact Kela to set up an in-person consultation by appointment in the Madison office.



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