



Heidi Gunyon

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THE LINK VIRTUAL

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OVERVIEW

Heidi assists the Banking & Finance team in complex real estate and financing transactions and helps ensure that clients feel supported and fully informed.

After more than 40 years in the legal industry and more than 30 as a paralegal, Heidi has worked on real estate transactions from nearly every possible side. She's been employed by law firms, a major retail corporation, a title company, developers and property companies, and she has a 360-degree view of the transaction process. There's very little she hasn't seen, and she knows titles and other transactional documents like the back of her hand. Heidi loves nothing more than the excitement of a closing.

At Husch Blackwell, Heidi deals with property-based loans, multi-phase development projects, construction real estate loans, tax credit financing structures, and the acquisition and disposition of commercial real estate. She often works with commercial finance matters that involve New Markets Tax Credits, Low Income Housing Tax Credits, Historic Tax Credits, tax increment financing, HUD financings, mortgage lending, work-outs and other commercial loans. Heidi has extensive experience drafting and gathering transactional and closing documents, and she has managed a wide variety of transactions all the way from pre-offer to post-closing.

Heidi is known for her attention to detail and her decades of experience, but she's most of all known for her focus on clients. She knows that clients are often intimidated by legal language and the legal technicalities of the process, and her favorite part of her job is working directly with them to ensure that they feel guided and supported. Heidi aims to develop

Industry

Financial Services & Capital Markets

Services

Banking & Finance

Real Estate Finance

solid relationships with clients, and she often works with the same clients repeatedly through multiple transactions. Her goal is for clients to feel that they've got a friend and true partner at the firm.

*Contact Heidi to set up an in-person consultation by appointment in the Madison office.