HUSCH BLACKWELL

# Michael McMahon

**ASSOCIATE**

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**OVERVIEW**

## Michael knows a thing or two about keeping things moving.

A member of the firm's Real Estate, Development, & Construction industry team, Michael divides his practice between traditional real estate transactions and development incentive work. He regularly represents developers in the purchase, sale, and leasing of real property of all types, including retail, residential, and industrial, and he also assists in the negotiations, drafting, closing, and maintaining of community improvement districts (CIDs) and tax abatements for various properties. Michael has represented clients before municipalities throughout the state of Missouri in the creation of CIDs and the securing of tax abatement agreements—incentives that benefit both clients and the broader community through the encouragement of development.

Prior to pursuing a legal career, Michael worked for several years in marketing, customer service, and program management, offering marketing programs and various webinar training sessions at hospitals and educational institutions throughout the U.S. The experience honed the project management skills that help him guide clients through the closing process today: he learned how to create and manage long-term plans and how to keep plans on track, as well as the importance of customized support for each client.

Michael is known for his ability to manage client details. He excels at overseeing closings and ensuring that transactions close on time, with each component working in the client's favor. He also has a strong reputation for tracking the ongoing deliverables of development incentives so that clients can easily maintain the structures they've established. Clients can concentrate on their business and know that Michael is on top of the details of their property deals.

## Industry

Real Estate, Development, & Construction

## Services

Corporate Real Estate

Development Incentives & Tax Credits

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## Education

- J.D., Saint Louis University School of Law
    - SLU Law Journal, staff editor, managing editor and editorial board member
- B.A., University of Minnesota

## Admissions

- Missouri

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