HUSCH BLACKWELL



Gabriel Riekhof

SENIOR ASSOCIATE

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OVERVIEW

Gabriel draws on his experience as a traditional M&A attorney by offering comprehensive assistance throughout all stages of the business lifecycle, including initial formation, complex venture financing transactions, and exit.

Gabriel began his legal career with a focus on mergers, acquisitions, and reorganizations—giving him a foundational understanding of the full business lifecycle. He continues to practice in this space, especially for technology and manufacturing clients, and has supported deals with values in the hundreds of millions of dollars.

But Gabriel also leverages that M&A experience to assist emerging companies in complex venture financing transactions. With a background in finance, he excels at helping clients understand how an evolving equity stack can impact a company's corporate governance, as well as the value the founders will receive at a successful exit. His goal is to ensure that clients are in the best position possible—with the most valuable equity possible—going forward.

Gabriel considers his legal practice as his startup, but he also gained business experience as an undergraduate, when he founded "Threadbare" a business that set revenue and profitability records as part of the University of Missouri's Student Unions Entrepreneurial Program. The experience gave him an inside perspective on the challenges, rewards, and anxieties of business management—and the importance of being on the same page with co-founders.

Industries

Manufacturing
Technology
Transportation

Services

Corporate
Crypto, Digital Assets, & Blockchain
Emerging Companies & Venture Capital
Mergers & Acquisitions
Securities & Corporate Governance

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Most of all: Clients sense Gabriel's personal investment in their businesses. With a deep sense of responsibility, he sees their problems as his problems and is eager to share in the risk and reward of growing a sustainable business from the ground up.

Case Study

SpenDebt Accepted to Northwestern Mutual Black Founder's Accelerator With Pro Bono Legal Assistance From HB Communities for Change

HB Communities for Change helped SpenDebt prepare its application for the prestigious accelerator that granted the startup a $100,000 investment.

Experience

VENTURE CAPITAL AND FUNDRAISING

- Represented private equity investor in Series B and B-1 investments totaling over $18,000,000 in U.S. based SaaS company.
- Represented a blockchain-related SaaS platform in securing funding via an $18 million Series A financing.
- Represented private equity investor in Series B investment totaling $16.5M in U.S. based SaaS company.
- Represented private equity investor in Series C and C-1 investments totaling $10M in U.S. based SaaS company.
- Represented online fintech growth platform in Series Pre-A securing $5.4 million in funding. Also managed the capitalization table throughout the financing which included the conversion of 38 convertible instruments worth over $10 million.
- Represented private equity investor in $5M Series A investment in U.S. based SaaS company.
- Represented healthcare staffing app in Series Seed 1 and 2 totaling more than $3 million in funding.

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Experience

- Represented AI-powered car management subscription in $1 million Series Seed. He also managed the capitalization table throughout the financing which included the conversion of 27 convertible instruments worth over $4 million.
- Represented online gaming company in SAFE round securing $1 million in funding.

M&A AND OTHER TRANSACTIONS

- Represented ESS Companies in its acquisition of Barrows Excavation, Inc. and Barrows Equipment, Inc.
- Represented Bangert Computer Systems, a specialist in AI-enabled implementation and onboarding for construction financial management, in its sale to Sage (FTSE: SGE), a leader in accounting, financial, HR and payroll technology for small and mid-sized businesses.
- Assisted with $260 million sale of Midwest U.S. based chemical manufacturer to private equity buyer.
- Assisted with $145 million sale of private-equity owned manufacturing company to private equity buyer.
- Assisted with $140 million purchase of Southwest U.S. construction company by strategic buyer.
- Assisted in near-$100 million sale of nationwide, multi-location, inpatient rehabilitation hospital system to strategic buyer.
- Assisted with $76 million sale of industrial engineering firm.
- Assisted with $32 million purchase of Southeast U.S. based manufacturing company by private equity buyer.
- Assisted with $16 million sale of Kansas City based technology company.
- Assisted with $3.5 million sale of Missouri and Kansas based plumbing company.

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Experience

- Assisted with corporate restructuring of industry-leading, nation-wide manufacturing integration company.
- Represented national RNG developer in $39.5 million cross-border equity investment transaction.

Education

- J.D., Washington University in St. Louis School of Law
  - *cum laude*
  - Dean's Fellow Award Recipient
  - Washington Award Recipient
  - Washington University Jurisprudence, Staff Editor
- B.S., University of Missouri-Columbia
  - Finance and Real Estate
  - Mizzou 39, leadership, service and academics award

Admissions

- Missouri

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Carta Certification - Riekhof

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