



Amy J. Smith

ASSOCIATE

MILWAUKEE, WI

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OVERVIEW

Amy applies her meticulous eye for detail to every aspect of client concerns, from a policy draft to courtroom strategy.

Amy protects insurance clients' interests at all stages of operation. Whether working with small local businesses or companies that operate coast-to-coast, she is known for her scrutiny in research, analysis, drafting and strategy. Amy keeps in mind the issues at hand as well as scoping business needs and statutes over time, providing durable counsel that grows with the life of auto, property, workers' compensation and health insurers. Additionally, Amy listens to each clients' goals in order to customize solutions, knowing there is no one-size-fits-all strategy when it comes to insurance.

When disputes develop, Amy is adept at protecting clients in negotiation or litigation. She has successfully represented numerous clients' Employee Retirement Income Security Act (ERISA) plans asserting reimbursement rights. Clients also appreciate her background in representing creditors on a wide range of bankruptcy matters, including adversary proceedings.

Knowing that compliance and preparation is the strongest defense, Amy also collaborates with clients in developing training that allows them to mitigate risk and process claims more efficiently on a day-to-day level.

Industry

Financial Services & Capital Markets

Services

Commercial Litigation

Insolvency & Commercial Bankruptcy

Insurance

Litigation & Alternative Dispute Resolution

Experience

- Developed training, reference and presentation materials with nationwide provider of workers' compensation insurance on claims-handling best practices and risk mitigation, allowing company to process incoming claims more efficiently and to quickly identify potential litigation issues.
- Represented large property insurer's subrogation/reimbursement rights following a home explosion, recovering full amount demanded after negotiation over policy language provisions surrounding depreciation and property value.
- Evaluated policy language and provided coverage opinions to workers' compensation insurer regarding large construction site accident with multiple injured individuals, successfully negotiating coverage and negating the need for litigation.
- Consulted with small local business to review and update template contracts, including purchase orders and vendor contracts as well as provide general guidance on employment issues and insurance coverage.

Education

- J.D., Marquette University Law School
 - *Marquette Intellectual Property Law Review*, Staff Editor
- B.A., Bradley University
 - Industrial Organizational Psychology
 - *cum laude*
 - Pi Gamma Mu
 - Psi Chi

Admissions

- Wisconsin
- U.S. District Court, Eastern District of Wisconsin
- U.S. District Court, Western District of Wisconsin

Community Leadership

- Tosa Farmers Market, Board of Directors
- Read to Succeed – Casa Guadalupe Education Center
- Long-Term Follow-Up Study, St. Jude Children’s Research Hospital, Participant Advisory Council



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