



Will P. Nulton

SENIOR ASSOCIATE

KANSAS CITY, MO

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OVERVIEW

As a corporate real estate attorney, Will helps clients create tangible results from visionary ideas.

Will guides regional and national clients in both public-private partnerships (P3) and commercial real estate financing, acquisitions, sales and leasing. Negotiating and drafting complex transactions, he collaborates across a wide variety of sectors. He counsels stakeholders in all phases of project development, representing municipalities as well as those in financing and construction.

Prior experience in litigation – from case inception to resolution, including issues on appeal – informs Will's assistance to real estate clients. This includes proactively identifying where deals go wrong. He understands that everyone comes to the real estate table with different goals and he facilitates transactions that work across the board. Seeing a cooperative end product where all parties benefit is what Will finds most rewarding about real estate matters.

Industry

Real Estate, Development & Construction

Services

Corporate Real Estate

Data Centers

Development Incentives & Tax Credits

Public-Private Partnerships (P3)

Real Estate Investment

Telecom

Case Study

Through G.I.F.T. Partnership, Husch Blackwell Provides Pro Bono Legal Support to Black-Owned Businesses, like Ruby Jean's Juicery, LLC

Our firm assisted with a number of matters, including lease and contract review, corporate restructuring, intellectual property protection and advice on future growth through franchising.

Experience

- Guided contractor in negotiation and drafting of agreement for construction of \$6 million electrical facility.
- Represented network of family-owned companies in corporate restructuring, resulting in predicted \$9 million in tax savings for owners over five-year period. This further secured senior ownership's wealth transfer to younger generation in tax-efficient manner, and met business goals of limiting corporate liability and facilitating future investment and capital financing.

Recognition

- Missouri Bar Pro Bono Wall of Fame, 2020-2021

Education

- J.D., University of Missouri-Kansas City School of Law
 - *UMKC Law Review* and *Urban Lawyer*
- B.A., University of Kansas, Lawrence
 - Political Science

Admissions

- Missouri
- Kansas

Community Leadership

Will devotes much of his time outside the office to improving his community, especially through volunteering in his parish and for the Bright Futures Fund, which provides quality Catholic education to the underserved in Kansas City.

- Bright Futures Fund, Board Member
- Bishop James Johnston's Policy Review Task Force, Diocese of Kansas City-St. Joseph
- Fire Foundation
- Serra Club of Kansas City
- Knights of Columbus
- St. Peter's Parish, Centennial Capital Campaign Co-Chair



2023 P3 Report - Bios