



Drew A. Canning

SENIOR ASSOCIATE

THE LINK VIRTUAL OFFICE

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OVERVIEW

Drew offers clients legal solutions alongside healthcare regulatory experience. He practices from Cincinnati, Ohio as a member of our virtual office, The Link.

During the first seven years of rolling out the Affordable Care Act (ACA), Drew worked inside the country's largest pharmacy benefit management organization on regulatory issues, compliance and client solutions. At this Fortune 100 company, he gained broad knowledge of legal areas such as:

- Health Insurance Portability and Accountability Act of 1996 (HIPAA)
- Employee Retirement Income Security Act of 1974 (ERISA)
- Patient Protection and Affordable Care Act (PPACA)

"I found Drew's Catholicity Agreement to be very well done. It covers a range of significant issues with great specificity and with sound explanations. I reviewed several template Catholic identity agreements that [we] have on file and I found the Catholicity Agreement to be the best organized and most detailed agreement among the group."

— Nationally Recognized Advisor for
Catholic Healthcare Transactions

Industries

Education
Healthcare
Life Sciences

Services

Healthcare Providers
Healthcare Regulatory &
Compliance Counseling
Medicaid Reimbursement Strategies
Pharmacy

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- State departments of insurance governance
- Medicaid and Medicare enrollment and participation

Drew strengthened his understanding of the healthcare industry and the legal issues that impact healthcare-related businesses through his placement at St. Louis University's Center for Health Law Studies, recognized as the nation's premier health law program. Drew regularly advises hospitals, health systems, payors, and providers on transactional and regulatory matters including:

- Health care affiliations, mergers, acquisitions and changes of control
- Licensure and certification
- Payor reimbursement
- Compliance with Stark Law and Anti-Kickback Statute
- State Health Boards oversight and enforcement

With first-hand knowledge of how quickly healthcare law changes and the challenges companies face in responding, Drew now brings this insight to clients from the other side of the table. He especially enjoys that, in healthcare matters, all parties are working toward the greater good of patient care.

Experience

- Analyzed Affordable Care Act–, Medicaid- and Medicare-related laws and regulations in coordination with legal department of country's largest pharmacy benefit management organization.
- Served as Fortune 100 company representative for America's Health Insurance Plans (AHIP), Pharmaceutical Care Management Association (PCMA), Center for Consumer Information and Insurance Oversight (CCIIO), and Centers for Medicare & Medicaid Services Registration for Technical Assistance Portal (CMS RegTap).
- Managed healthcare reform strategy, product portfolio, regulatory concerns, ACA women's preventive health implementation, drug pricing and formulary updates for U.S. largest pharmacy benefit management organization's top multi-state health plan client.

Experience

- Maintained ACA product compliance across 18 health plans and 70 million commercial lives, and successfully implemented requirements related to Section 1557 nondiscrimination, 2016 Medicaid and Children's Health Insurance Program (CHIP) Managed Care Final Rule, Medicaid Managed Care Manuals, annual Letter to Issuers, and Notice of Benefit and Payment Parameters.
- Configured prescription benefit network and formulary plans to meet contractual and regulatory requirements, including responding to Attorneys General inquiries.

Recognition

- *Best Lawyers: Ones to Watch® in America*
 - Health Care Law, 2025 and 2026

Education

- J.D., Saint Louis University
 - Health law concentration
 - 2018 Academic Excellence Award, Health Law Association Member, Student Bar Association Representative
- B.A., Webster University
 - Dean's List

Admissions

- Missouri
- Ohio

Community Leadership

Beginning in 2010, Drew began serving on an ambitious overlapping list of boards, institutes and foundations working toward city development, immigration, the arts and healthcare. Organizations on which he recently participated include:

- Saint Louis University Hospital, Minister
- CityArchRiver Foundation, Citizen Advisory Committee
- United Way GenNext, Service Chair
- City of Saint Louis Treasurer's Office, Advisor
- Mayor's Vanguard Cabinet Committee
- AmeriCorps
- International Institute, Junior Board
- St. Louis Public Radio
- Habitat for Humanity, Volunteer

*Drew works remotely and is licensed in Ohio, practicing in Cincinnati, OH. Contact Drew via email or phone for in-person/virtual meetings. Use the Kansas City office address for mail/deliveries only.



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