



Lauren M. Collins

SENIOR ASSOCIATE

AUSTIN, TX

PHONE: 512.479.1137

EMAIL: LAUREN.COLLINS@HUSCHBLACKWELL.COM

OVERVIEW

Lauren creatively solves nuanced client problems, a skill first learned while working the front desk of a major Las Vegas hotel.

Whether counseling startups or steering multi-million dollar corporate mergers and acquisitions, Lauren hears goals, ideas and challenges clients can't always articulate. Having worked at a major hotel, she took ownership of numerous guest challenges, listened for unspoken complications, then quickly and confidently offered solutions. She's found these high-level customer service skills make for good legal response and strategy.

Lauren counsels companies on all aspects of transactional matters, which includes the initial startup phase, corporate governance, debt and equity financings, and mergers and acquisitions. Her work includes negotiating, drafting and reviewing a wide variety of documents. Additionally she was a legal intern for the U.S. Securities and Exchange Commission.

Lauren especially likes being part of a large national legal team that collaborates to find optimal solutions for clients.

Industries

Manufacturing
Technology
Transportation

Services

Corporate
Healthcare Private Equity
Mergers & Acquisitions
Securities & Corporate Governance

Experience

- Drafted and negotiated primary and ancillary documents for investments – both company and investor side – and mergers and acquisitions.
- Performed due diligence research and data room management tasks and communicated with clients and other professionals to coordinate document disclosures as part of due diligence.
- Drafted and negotiated medical device intellectual property asset purchase with cash and stock consideration valued at \$3M – seller side.
- Counseled and researched positioning for acquisition and effects of various transaction structures.
- Experience with analyzing shareholder vote requirements in merger with hostile shareholders.
- Drafted documents for newly created entities including stock option plans, non-compete agreements, consulting agreements, operating agreements and corporate governance documents.

Education

- J.D., University of Denver Sturm College of Law
 - Certificate in Legal Research
 - Bruce B. Johnson Memorial Scholarship
- B.A., University of Nevada, Las Vegas
 - Political Science
 - Dean's List

Admissions

- Colorado
- Texas