HUSCH BLACKWELL



# Sean J. Quinn

**PARTNER**


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**OVERVIEW**

## Sean understands the need for creative thinking and practical solutions for healthcare providers.

As a healthcare attorney, Sean advises providers, such as health systems, hospitals, academic medical centers, and physician groups, in regulatory and compliance matters and business transactions. His regulatory practice focuses on minimizing risk under fraud and abuse laws, including Stark and Anti-Kickback, and advising providers in operational and licensing issues, corporate governance, compliance programs, Medicare and Medicaid reimbursement, and payment and coverage issues. Sean represents hospitals, physician groups, home health agencies, behavioral health facilities, and others facing state and federal enforcement actions, including investigations, audits, administrative litigation, and qui tam and False Claims Act lawsuits. Working with providers across the industry, Sean understands operational challenges and appreciates business objectives when navigating clients through voluntary disclosures and the development, management, and implementation of effective compliance programs.

Sean offers clients a practical approach to risk assessment, relying on his previous experience as a litigator and appellate advocate, where he defended healthcare providers against complex claims in state and federal courts. This litigation background also arms Sean with foresight and understanding of unintended consequences in conducting transactions. His transactional practice includes representing providers and companies in acquisitions and affiliations, as well as advising health systems, hospitals, and

## Industry

Healthcare

## Services

Academic Medicine
Clinical Research & Trials
Data Privacy & Cybersecurity
Digital Health
Healthcare Litigation
Healthcare M&A, Joint Ventures, and Other Transactions
Healthcare Operations
Healthcare Providers
Healthcare Regulatory & Compliance Counseling
Medical Staff & Governance
Pharmacy
White Collar, Internal Investigations, & Compliance

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physician groups in integration strategies and the formation and operation of joint ventures and arrangements, such as co-management agreements.

## Experience

- Works with hospitals, academic medical centers, and physician groups to resolve issues under Stark and Anti-Kickback arising from physician arrangements and relationships.
- Represented hospitals, behavioral health facilities, home health agencies, and other providers facing civil enforcement actions, including civil monetary penalties, pursued by the Arizona Department of Health Services.
- Assisted physician groups in resolving *qui tam* and False Claim Act lawsuits brought by DOJ.
- Negotiated corporate integrity agreements with HHS-OIG and counseled providers regarding compliance with CIA requirements.
- Represented providers in voluntary disclosures, investigations, and audits before AHCCCS-OIG.
- Assisted hospitals and physician groups in drafting and negotiating coverage agreements, co-management agreements, and medical director agreements.
- Represented startups and new physician groups in corporate formation, obtaining licensure, and payor and managed care negotiations.
- Advised private equity and physician practices in formation and structuring of direct primary care and concierge medicine practices.
- Counseled hospitals, physician groups, and other providers in Medicare and Medicaid reimbursement issues, including Medicare Conditions of Participation and Conditions of Payment.
- Advised physician groups on strategic expansion, including MSOs and hospital affiliations and service line integration.
- Represented providers in acquisitions, corporate restructuring, and changes of ownership.

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## Experience

- Serves as first point of legal counsel to specialty physician groups and other providers, advising on corporate governance, shareholder and member disputes, investments, internal investigations, and compliance, among others.

## Recognition

- *AzBusiness,* 50 Emerging Leaders in Arizona Law, 2026
- *The Best Lawyers In America*®
  - Health Care Law, 2027
- *Best Lawyers: Ones to Watch® in America*
  - Health Care Law, 2021-2025
- Thomson Reuters' *Southwest Super Lawyers*, Rising Star, 2020-2025

## Education

- J.D., Syracuse University College of Law
  - *cum laude*
  - *Syracuse Law Review*, Executive Editor
  - National Order of Scribes
  - Moot Court Honor Society
- B.A., Syracuse University, S.I. Newhouse School of Public Communications
  - Newspaper Journalism and History

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## Admissions

- Washington
- Arizona
- U.S. District Court, District of Arizona

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*Contact Sean to set up an in-person consultation by appointment in the Phoenix office.

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