



## Mary Anne O'Connell

### SENIOR COUNSEL

ST. LOUIS, MO

PHONE: 314.480.1715

EMAIL: MARYANNE.OCONNELL@HUSCHBLACKWELL.COM

### OVERVIEW

Mary Anne assists companies with mergers and acquisitions, sales of businesses and other strategic opportunities.

She represents a number of private equity firms, as well as operating companies, in structuring, negotiating and administering investments in early- and later-stage companies.

Mary Anne also advises public companies on securities law and governance matters and works with clients on private placements of securities. She has been recognized by a number of organizations for outstanding mergers and acquisitions and corporate work, including recently being named as one of the “Top 100 St. Louisans You Should Know to Succeed in Business.”

### Industries

Financial Services & Capital Markets

Manufacturing

Technology

Transportation

### Services

Corporate

Mergers & Acquisitions

Private Equity

Securities & Corporate Governance

## Experience

- Led dozens of acquisitions and sales of manufacturing and distribution companies for private equity funds, ranging in size from \$1 million to more than \$100 million.
- Advised numerous family-owned businesses on structuring sales and selling to outside industry players.
- Assisted with numerous angel and venture capital investments, representing recipient companies and venture investors.
- Counseled manufacturing companies on sale and recapitalization transactions.
- General representation of several privately held manufacturing and distribution companies, such as counseling on various contracting and employment matters, including:
  - Plastics pulverizing, logistics and distribution company
  - Manufacturer of custom cable assemblies and related products
  - Contract machining, mold and tool manufacturing company
  - Manufacturer of medical furnishings, including specialty patient chairs
  - Precision parts manufacturing company
  - Manufacturer of grain storage and related equipment for the agriculture industry
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- Assisted with several public equity and debt offerings for Fortune 1000 manufacturing companies.
- Represented publicly traded U.S. companies of all sizes on compliance with SEC reporting and other regulations and corporate governance matters.

## Recognition

- *The Best Lawyers in America*®, Corporate Law, Mergers and Acquisitions, 2007-2024
- *Chambers USA*, Corporate/Mergers and Acquisitions Law
- Martindale-Hubbell AV Preeminent
- Missouri & Kansas Super Lawyers, Mergers & Acquisitions; Top 50 Women
- *Small Business Monthly*, Top 100 St. Louisans You Should Know to Succeed in Business, 2017
- *Who's Who Legal*, Corporate Governance

## Education

- J.D., University of Missouri-Kansas City School of Law
  - with distinction
  - *UMKC Law Review*, Associate Editor
- B.A., Saint Louis University
  - English

## Admissions

- Missouri
- Kansas

## Clerkship

The Hon. Howard F. Sachs, U.S. District Court, Western District of Missouri, 1982-1983



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