HUSCH BLACKWELL

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PARTNER

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OVERVIEW

Frans works with in-house counsel and facilities managers of Fortune 500 corporations in efficiently managing their real estate portfolios.

He negotiates headquarters relocations, site selections, governmental incentives, leases, subleases and regulatory issues. Frans also works with regional developers, private equity funds and other clients with all facets of commercial real estate transactions, including multistate portfolio acquisitions and dispositions, financing, leasing, project management and joint venture formation. Ongoing and representative transactions include:

- Representation of nationally recognized St. Louis-based commercial real estate firm that has completed more than half a billion dollars in investment transactions over the past five years.
- Advised a Fortune 25 company on the development of its corporate headquarters consisting of five buildings containing 1 million square feet of office and operations space.
- Counsel to private equity fund in the commercial real estate net lease, sale-leaseback and build-to-suit sectors that has successfully developed, acquired, financed and disposed of more than $4 billion of commercial real estate assets.

Industry

Real Estate, Development, & Construction

Services

Asia

Canada, Mexico, Central, & South America

Corporate Real Estate

Data Centers

Development Incentives & Tax Credits

Europe, the Middle East, & Africa

International

Real Estate Investment

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- Structured joint venture between a major investment bank and a regional developer to acquire two shopping centers containing 450,000 square feet of retail space valued at $100 million.
- Representation of an innovative build-to-suit real estate development company in connection with the redevelopment of a 300 acre former automobile assembly plant.

In addition to his real estate practice, Frans is a member of the firm's International practice group, with a particular focus on Latin America and the Caribbean.

Experience

- Represents nationally recognized St. Louis-based commercial real estate firm that has completed more than half a billion dollars in investment transactions over the past five years.
- Advised a Fortune 25 company on the development of its corporate headquarters consisting of five buildings containing 1 million square feet of office and operations space.
- Serves as counsel to private equity fund in the commercial real estate net lease, sale-leaseback and build-to-suit sectors that has successfully developed, acquired, financed and disposed of more than $4 billion of commercial real estate assets.
- Structured joint venture between a major investment bank and a regional developer to acquire two shopping centers containing 450,000 square feet of retail space valued at $100 million.
- Represented an innovative build-to-suit real estate development company in connection with the redevelopment of a 300 acre former automobile assembly plant.
- Advised St. Louis-based developer on negotiation and adoption of public financing incentives such as tax increment financing (TIF), brownfield tax credits and other state tax credits for redevelopment of former automobile manufacturing site into more than 2 million square feet of retail, office and industrial uses.

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Recognition

- *The Best Lawyers in America®*
  - Real Estate Law, 2018-2027
  - Best Lawyers® Real Estate Law "Lawyer of the Year," St. Louis, 2023
- *Missouri & Kansas Super Lawyers, 2024-2025*

Education

- J.D., Washington University in St. Louis
  - *Washington University Law Quarterly*, Associate Editor
- B.A., Brown University
  - Political Science

Admissions

- Missouri
- Illinois

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