HUSCH BLACKWELL



J. Michael Long

PARTNER

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OVERVIEW

Mike counsels wireless and wireline telecommunications companies on a wide variety of transactional, operational and regulatory matters.

His diverse experience as both in-house and outside counsel to several large telecommunications companies positions him to provide sound practical advice on both day-to-day operational matters, as well as long term strategic plans.

Mike assists clients in negotiating and drafting a wide variety of commercial contracts and license agreements related to wireless and wireline broadband networks, as well as the acquisition and sale of telecommunications assets. He has negotiated master lease agreements with multiple electric utilities and a national wireless service provider, IRU's with several publicly traded fiber optic companies and space and use agreements with several regional and national data center owners. He has also represented telecommunications providers and tower companies in regulatory and licensing matters before the FCC, state regulatory agencies and more than 100 local government authorities in several states.

Previously, Mike served as general counsel and chief operating officer of a Wisconsin-based telecommunications holding company where he was responsible for the legal needs and operations of the company's wireless telephony, fiber-optic transport, tower, datacenter/switching and specialty construction subsidiaries and its portfolio of broadcast licenses. Mike's international work experience includes serving as the Director of Business Development of a Canadian telecom infrastructure company based in Montreal, Quebec.

Industries

Real Estate, Development, & Construction

Technology

Services

Corporate

Data Centers

Land Use

Telecommunications

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Mike is a founding member of the Wisconsin Wireless Association and has made several presentations to government and industry groups on operational and regulatory trends within the wireless and broadband industries.

Experience

- Represented Lendlease in obtaining favorable settlement in lawsuit against the Village of Cary, Illinois. The victory paves the way for the construction of the first privately-permitted wireless tower in the Village.

Recognition

- *The Best Lawyers in America®*
    - Corporate Law, 2021-2027

Education

- J.D., Marquette University Law School
- B.A., Canisius College
    - Economics and History
    - *cum laude*

Admissions

- U.S. District Court, Eastern District of Wisconsin
- Wisconsin

Community Leadership

- Future Milwaukee Community Leadership Program, Alumni

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