



## Emily M. Solum

### PARTNER

JEFFERSON CITY, MO

PHONE: 573.761.1120

EMAIL: EMILY.SOLUM@HUSCHBLACKWELL.COM

### OVERVIEW

Emily Solum (formerly Emily Park) helps long-term care providers navigate complex Medicaid and Medicare compliance and reimbursement laws.

Emily guides clients through increasingly complex state and federal health care laws, including state license and certification requirements, Medicaid and Medicare participation, and reimbursement rules. She advises a broad array of healthcare practitioners, focusing on long-term and post-acute care providers, including skilled nursing facilities, assisted living facilities, hospices and home health agencies. She also counsels behavioral health and Medicaid waiver providers on compliance matters unique to those areas.

From assisting clients with transactions and licensing, to offering guidance on day-to-day compliance operations and resolving enforcement and reimbursement issues, Emily provides a full spectrum of healthcare regulatory assistance. Emily strives to understand healthcare clients' daily operations and works proactively with clients to ensure compliance and minimize government enforcement actions. Should the need arise, Emily has significant experience with representing providers before federal and state regulatory agencies, including state licensing boards, state survey agencies, the Departmental Appeals Board, and the Office of Medicare Hearings and Appeal. She also assists clients with responding to audits and resolving any overpayment or other reimbursement issues. She works closely with clients to develop strategies for a quick and favorable resolution.

### Industry

Healthcare

### Services

COVID-19 Research and Laboratory Testing

Healthcare Operations

Healthcare Regulatory & Compliance Counseling

Hospice & Palliative Care

Hospice Medicare & Medicaid Audits

Emily is passionate about her areas of practice and frequently speaks at national and state conferences on current trends impacting post-acute care and behavioral health.

### Experience

- Successfully appealed on behalf of physician group in the Midwest that had been issued an overpayment determination substantially in excess of \$150,000, effectively reducing the overpayment to just over \$1,000.
- Successfully appealed multiple hospice audit cases, including cases before the Office of Medicare Hearings and Appeals and state Medicaid cases. Emily's current success rate before ALJs with the Office of Medicare Hearings and Appeals in hospice audit cases is over 80%.
- Successfully appealed extrapolated overpayments imposed against youth behavioral health providers totaling over \$1.2 million, reducing the overpayments to just under \$7,000.
- Emily has successfully appealed physician Medicare enrollment effective dates, ensuring services provided during earlier dates were covered by Medicare.
- Successfully appealed the state's calculation of hospital outlier payments, securing additional payments of over \$2.5 million for a children's hospital.
- Successfully represented a client against a Medicare reimbursement audit by the OIG, which initially alleged improper payments of over \$140 million (later reduced to a \$50 million demand). Through a comprehensive appeal process including expert testimony on statistical sampling and hospice care determinations, the Husch Blackwell team achieved a remarkable victory when an administrative law judge overturned nearly all claim denials, reducing the extrapolated overpayment to less than \$10.

### Recognition

- *Best Lawyers: Ones to Watch® in America*
  - Health Care Law, 2022-2025
- American Bar Foundation, Fellow

## Education

- J.D., University of Missouri School of Law
  - *magna cum laude*
  - Order of the Coif
  - CALI Excellence for the Future Awards
  - International Association of Defense Counsel (IADC) Legal Writing Contest, Second Place, 2011
  - *Missouri Law Review*, Associate Editor
  - Guy A. Thompson Best Production Award and Best Online Content Award
  - Phi Delta Phi
  - Theodore “Ted” C. Beckett J.D. Prize in Pretrial Litigation
- B.A., Columbia College
  - *summa cum laude*
  - Criminal Justice Administration
  - Alpha Phi Sigma Honor Society
  - Dean’s List
  - Sigma Tau Delta Honor Society

## Admissions

- Missouri



American Bar Foundation  
Fellow - Emily Solum