HUSCH BLACKWELL

Matthew D. Ahlers

PARTNER

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OVERVIEW

Matt assists real estate developers, lenders and investors in their efforts nationwide.

Matt represents clients in complex real estate transactions, often including development incentives and tax credits. He works with clients throughout the country on state and federal rehabilitation Historic Tax Credit (HTC) transactions – including revitalization of older buildings and commercial spaces – and New Markets Tax Credit (NMTC) deals. He also advises clients on a wide variety of real estate financing matters, including:

- Sales and acquisitions
- Complex financing transactions
- Economic development incentives
- Leasing
- Community Improvement Districts (CID)
- Transportation Development Districts (TDD)

No matter what the client's need, Matt always enjoys identifying opportunities to achieve business goals and streamlining the deal to achieve a successful closing.

Industry

Real Estate, Development, & Construction

Services

Banking & Finance
Business Succession Planning
Capital Markets
Corporate Real Estate
Data Centers
Development Incentives & Tax Credits
Emerging Companies & Venture Capital
Mergers & Acquisitions
Securities & Corporate Governance

Featured Experience

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Client Acquires 109 Taco Bell Locations in Four States

Second in command, Matt worked with investor client VantEdge on the acquisition of 109 Taco Bell fast-food restaurant locations in North Carolina, South Carolina, Virginia and Florida. The acquisition had a number of components, including corporate, financing, securities and real estate. Matt handled the real estate component, assuring the compliance and suitability of all sites.

Recognition

- *The Best Lawyers in America®*
  - Real Estate Law, 2026 and 2027
- *Best Lawyers: Ones to Watch® in America*
  - Real Estate Law, 2022-2025

Education

- J.D., Saint Louis University School of Law
  - *magna cum laude*
- M.A., Maryville University
  - Secondary Education
  - *summa cum laude*
- B.A., Truman State University
  - History
  - *summa cum laude*

Admissions

- Missouri

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Community Leadership

- Brentwood Swim Club, Board of Directors, 2014-present; President, 2016-present
- St. Mary Magdalen Athletic Association, 2016-present

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