HUSCH BLACKWELL

Jamie H. Steiner

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OVERVIEW

Jamie approaches litigation and trial with the determination and dedication of a competitive athlete. She practices from Basalt, Colorado as a member of our virtual office, The Link.

Jamie divides her practice between traditional (automotive, tire, saws, machines, etc.) product liability cases and general commercial litigation matters, with a focus on real estate and breach of contract disputes. She manages the tire defect litigation in the Mountain West territory for the largest U.S. tire manufacturer and do-it-yourself moving and storage company in the United States, and she has tried cases to verdict throughout the country. Jamie also supports her local skiing and outdoors industry in Colorado whenever possible, representing ski companies, developers, and ski resorts, advising on business disputes, assessing risk, and engaging in litigation when necessary.

Primarily a trial attorney, Jamie is known for being the most prepared attorney in any courtroom or negotiation. Her strength lies in her ability to connect with people—with her own team, with clients, with judges and juries, and when necessary and appropriate, with opposing counsel. Jamie understands the importance of communication in court and at trial, and she has a gift for connecting and persuading judges and jury to see the dispute from the client's perspective.

Alongside her own legal practice, Jamie is co-leader of the firm's Commercial Litigation group firmwide, working with partners across the firm to staff cases and ensure that clients receive the best

Industries

Manufacturing
Technology
Transportation

Services

Autonomous Vehicles
Commercial Litigation
Intermediaries
Litigation & Alternative Dispute Resolution
Maritime & Ocean Law
Product Liability
Real Estate Investment
Self Storage
Staffing, Recruiting, and Workforce Solutions
Warehousing & Ports

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service possible. The role has given her a big picture view of matter staffing, client needs, and trends in the practice area. It's also encouraged her own passion for collaboration: a former Division I athlete and a Stanford field hockey team captain during her undergraduate years, Jamie cares deeply about teamwork and putting the team's best foot forward. Her team-focused approach carries over to her law practice, where she partners closely with clients to ensure their voices are heard and that they are fully on board with all litigation strategies.

Jamie's athletic background also influences her work ethic—she will work tirelessly on a case because she's determined to win for the client, and she has a reputation as a tenacious advocate willing to put in the effort necessary to achieve victories in high-stakes cases.

Experience

- Assisted in the favorable settlement of the first Colorado wrongful death, failure to warn cannabis lawsuit.
- Successfully first chaired a bench trial in Colorado state court, in which client won specific performance on the client's right of first refusal in a commercial lease agreement.
- Argued and defeated a preliminary injunction motion related to enforcement of a non-compete and other contractual provisions, which would have effectively put client completely out of business.
- Argued and won summary judgment for land developer in a declaratory action regarding the client's constitutional rights to continue development, in the face of a retroactive citizen's referendum vote to ban further development.
- Served as national discovery counsel for a large moving and storage company.
- Advised client on the internal company investigation and response to federal government subpoenas in a high exposure propane explosion case.
- Defeated appeal in Illinois state court related to our client's enforcement of an arbitration agreement.
- Lead the representation of a non-profit client in the prosecution of its former payroll company for fraudulent actions, and recovered over $100,000 for client after successfully obtaining a pre-judgment writ of attachment.

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Experience

- Participated in the discovery phases, bellwether trials and settlement of pharmaceutical MDLs across several jurisdictions.
- Successfully first chaired complex jury trial in El Paso County, Colorado, winning jury award for corporate client based on a tortious interference with prospective business relationship claim against another tenant in a commercial building.
- Prevailed on a Judgment Notwithstanding the Verdict (JNOV) motion, demonstrating no evidence to find liability for client, after first chairing the defense of a personal injury claim to an ultimately hung jury.
- Won a declaratory judgment action in a bench trial in Las Animas county, Colorado (as first chair), representing a hospital against an ambulance special district, related to the scope of the special district's service plan.
- Successfully first chaired a declaratory judgment action tried to a judge in Custer County, Colorado, in which the client had to prove that the claimants were acting fraudulently and should be denied the insurance coverage provided by their contract.
- Prevailed in part on a Judgment Notwithstanding the Verdict (JNOV) motion in Oklahoma related to breach of a lease agreement, tried to verdict.
- Won summary judgment on a six-count complaint against a refrigerator compressor manufacturer related to purported product liability defect claims.
- Argued and prevailed on many discovery motions and motions for protective order in commercial and products liability cases.
- Argued and prevailed on many preliminary injunction hearings related primarily to land use and/or non-compete cases.
- Frequently advise clients on potential risk exposure related to prospective business deals and/or business strategies.

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Experience

- Secured dismissal of Chinese tire manufacturer in product liability lawsuit filed in Hidalgo County, Texas.

Recognition

- *Best Lawyers: Ones to Watch® in America*
  - Commercial Litigation, 2021-2025
- *Benchmark Litigation*, 40 & Under List, 2024 and 2025
- Colorado Super Lawyers
  - Rising Star, 2021-2025
- Legal Services of Eastern Missouri, John R. Essner Young Lawyer of the Year Award, 2015
- Missouri Bar Pro Bono Wall of Fame, 2019

Education

- J.D., Emory University School of Law
  - *Emory Bankruptcy Developments Journal*, Symposium Editor
- B.A., Stanford University
  - Political Science

Admissions

- Colorado
- Illinois
- Missouri

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Community Leadership

- Denver Bar Association
- Denver Chamber of Commerce, Impact Denver program, 2017 Class Member
- Habitat for Humanity for the Roaring Fork Valley, Board of Directors
- Metro Volunteer Lawyers Family Law Program
- Metro Denver Economic Development Corporation, Board of Governors, Board Member
- Volunteer with Cooking Matters, Share our Strengths

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*Jamie works remotely and is licensed in Colorado, practicing in Basalt, CO. Contact Jamie via email or phone for in-person/virtual meetings. Use the Denver office address for mail/deliveries only

2025 Benchmark Litigation - 40 & Under List

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