



Chris C. Sundberg

PARTNER

THE LINK VIRTUAL OFFICE

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OVERVIEW

Chris concentrates his practice in commercial contracting and providing guidance on regulatory matters.

Chris drafts, negotiates and manages complex commercial contracts for ongoing business operations. He manages large books of procurement contracts for clients that range from financial services to consumer goods to heavy equipment sales. Interacting with clients, he advises them on strategic contract positions and successfully negotiates those positions to further client business goals. Chris also assists with corporate formation, governance and structuring and handles mergers and acquisitions across numerous industries.

With a deep background in aviation, Chris often represents commercial airline and business aviation clients. He provides advice on the purchase, sale and lease of aircraft and he drafts agreements for the maintenance of aircraft and aircraft engines. Chris also offers federal regulatory guidance to aviation-related clients, including air carriers and airports, on matters related to the Federal Aviation Administration (FAA), Department of Transportation (DOT) and Pipeline and Hazardous Materials Safety Administration.

In addition, Chris advises clients on the lawful commercial use of Unmanned Aircraft Systems (UAS) and closely monitors development of the regulatory framework for UAS.

Industries

Manufacturing
Technology
Transportation

Services

Commercial Contracting
Corporate
Aviation
Animal Health & Production
Companion Animal Health
Data Centers

Experience

AVIATION

- Negotiated comprehensive long-term aircraft engine maintenance agreements on behalf of commercial airline.
- Represented commercial airline in restructuring of purchase and related agreements regarding the acquisition of Boeing 787 aircraft.
- Prepared multiple aircraft engine lease agreements.
- Represented multiple clients in the acquisition of business aircraft.
- Negotiated multiple aircraft lease agreements and charter agreements.
- Negotiated multiple agreements for the purchase and terminalling of jet fuel for commercial airline.
- Represented commercial airline regarding data monitoring and associated use and license agreement for aircraft engine data.
- Represented client in connection with airport use and lease agreements.
- Represented major commercial airline in the negotiation of purchase agreements for 85 of Airbus's A321neo family aircraft and 85 of Boeing's 737 MAX 10 aircraft, co-leading engine deal.

COMMERCIAL CONTRACTING

- Represented clients in multiple industries in connection with a broad spectrum of agreements related to the purchase and sale of products and services, including the aviation and commercial cleaning equipment industries.
- Represented a manufacturing client in the sale and installation of airport passenger security screening equipment.

Experience

MERGERS & ACQUISITIONS

- Served as seller's counsel to SÜDPACK, a global leader in high-performance films and innovative packaging solutions, in the disposition of its U.S. operations to PPC Flex.
- Represented client in the acquisition of a water purification equipment manufacturing company.
- Represented Anheuser-Busch in connection with craft brewer acquisitions.
- Represented purchaser of business manufacturing time lapse camera equipment.

UAS

- Represented foreign UAS manufacturer in connection with providing advice and guidance regarding U.S. federal and state laws and regulations applicable to the operation of UAS in the national airspace system.
- Prepared supporting counsel opinion regarding U.S. laws and regulations in connection with IPO of UAS manufacturer.
- Represent agricultural client seeking grant exemption authority under 49 USC § 44807 and authority to operate UAS under 14 CFR Part 137.

Recognition

- *The Legal 500 United States*
 - Transport: Aviation and air travel: finance, Recommended lawyer, 2025 and 2026
- *Best Lawyers: Ones to Watch® in America*
 - Corporate Law, 2023-2025

Education

- J.D., American University Washington College of Law
 - *cum laude*
 - *Administrative Law Review*
- B.A., Duke University

Admissions

- Colorado
- California

Community Leadership

Chris drafts corporate bylaws and contract agreements to help local organizations launch and sell their goods and services.

*Contact Chris to set up an in-person consultation by appointment in the Oakland office.



The Legal 500 United States