



Ben Brothers

SENIOR COUNSEL

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OVERVIEW

Ben brings a rare combination of legal and commercial experience to the transactions powering today's evolving energy market. Drawing on his background as both an attorney and commercial energy negotiator, he advises utilities, independent power producers (IPPs), developers, and other energy market participants on structuring, negotiating, and executing complex agreements supporting power generation, energy storage, and emerging energy infrastructure. Ben practices from Knoxville, Tennessee as a member of our virtual office, [The Link](#).

With nearly a decade of energy industry experience, Ben understands how legal, regulatory, and market forces influence energy project development and investment decisions. Before returning to private practice, he served in legal and commercial leadership roles at Tennessee Valley Authority (TVA), supporting utility-scale energy procurement, renewable generation, and emerging energy initiatives.

At TVA, Ben began as a staff attorney, advising on wholesale power contracts, renewable energy programs, and regulatory matters,

Industry

Energy & Natural Resources

Services

Data Centers
Electric Transmission
Energy Regulation
Energy Storage
Oil & Gas
Solar Energy
Wind Energy

including the development of TVA's Green Invest program. He later joined TVA's commercial origination team, negotiating renewable energy credit (REC) transactions and leading utility-scale power purchase agreement (PPA) negotiations with IPPs. As a senior originator and manager, he negotiated more than 2,200 MW of solar and battery storage projects representing approximately \$7-8 billion in contract value. He also helped develop TVA's renewable energy, battery storage, and natural gas generation contracting frameworks and created commercial procurement processes to address evolving resource needs and interconnection requirements.

Today, Ben advises clients on energy transactions involving utility-scale PPAs, renewable energy and battery storage projects, tolling and other offtake arrangements, interconnection matters, and strategic commercial agreements. His experience on both the legal and commercial sides of energy transactions allows him to provide practical guidance on the considerations that drive successful project development and execution.

Ben is part of a multidisciplinary team that supports clients throughout the development and financing of energy projects, collaborating on matters involving site acquisition, real estate, permitting, regulatory compliance, and offtake arrangements. By combining a transaction-focused perspective with an understanding of the broader project lifecycle, Ben helps clients identify opportunities, address challenges, and move projects forward.

Ben's military service shaped the disciplined, mission-focused mindset he brings to his practice. As a former U.S. Army Reserve operations officer, he applies that same discipline to each engagement by understanding objectives, anticipating obstacles, and developing strategies to achieve results. Clients and industry partners value his preparation, work ethic, transparency, and ability to bridge legal, commercial, and technical considerations.

Experience

- Successfully negotiated PPAs for more than 1,800 MW of utility-scale solar generation, representing transactions with an aggregate notional value of approximately \$3-4 billion.
- Led drafting of a pro forma utility-scale battery Energy Storage Agreement (ESA) on behalf of a major utility, and successfully negotiated for more than 400 MW of energy storage capacity under this newly formed agreement.
- Led drafting of pro forma for tolling and gas conversion services agreement for new-build gas generation on behalf of a major utility.
- Designed and implemented commercial contracting and procurement processes for a major utility, including a resource solicitation cluster commercial process, competitive RFPs and resource solicitation programs that aligned with large generator interconnection procedures.

Education

- J.D., University of Tennessee College of Law
 - *cum laude*
- B.S., George Mason University
 - Administration of Justice; minor: Philosophy

Admissions

- Tennessee

Community Leadership

Ben has served as an officer in the U.S. Army Reserve for more than 20 years. During this time, he deployed to Iraq and Guantanamo Bay, Cuba, and participated in multinational training missions in South Korea and Africa, earning the Army Reserve Components Overseas Training Ribbon (ARCOTR) for a NATO-led officer training program in Burkina Faso. Motivated by a commitment to service following the events of September 11, Ben credits his military experience with shaping his leadership, adaptability, and ability to thrive in challenging environments—qualities he brings to his legal practice every day.

*Ben works remotely and is licensed in Tennessee, practicing in Knoxville, TN. Contact Ben via email or phone for in-person/virtual meetings. Use the Chattanooga office address for mail/deliveries only.