

WHITE PAPERS

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## Services

Corporate Real Estate  
Hospitality  
Real Estate  
Investment  
Retail Real Estate

# Drafting Tips for Real Estate Purchase and Sales Agreements

While these “details” do not cover new legal ground and no one would suggest that the parties should spend the bulk of their efforts fine-tuning these points in the purchase and sale agreement, parties would be well-served to give these points the time they deserve and, thereby, ensure that the resulting operation of the agreement delivers the result that each party anticipated.

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## Industry

Real Estate,  
Development, &  
Construction

## Professional

WILLIAM M. HOF  
ST. LOUIS:  
314.345.6235  
WILLIAM.HOF@  
HUSCHBLACKWELL.COM