



David A. Fenley
CO-CHAIRMAN
Kansas City, MO
david.fenley@huschblackwell.com
816.983.8134



Significant Accomplishments

- Rated “Leading Individual” in Real Estate (Missouri) by *Chambers USA, 2008 The Client’s Guide*
- Listed in *The Best Lawyers in America*®, 1997-2010
- Voted a 2008 Top 100 *Missouri & Kansas “Super Lawyer”*® in the area of Real Estate law
- Counsel for H&R Block’s \$250 million corporate headquarters development in the new Kansas City Live downtown entertainment district
- Counsel for Applebee’s \$45 million corporate headquarters development in Lenexa, Kansas
- Counsel for Highwoods Properties’ \$240 million Country Club Plaza development initiative, including the successful application for Tax Increment Financing for the initiative
- Successful rehabilitation of the New York Life Building in Kansas City, Missouri, by use of the condemnation and redevelopment tools afforded through Tax Increment Financing
- J.E. Dunn Construction Company \$65 million headquarters redevelopment in downtown Kansas City
- Negotiation of a 250,000 square foot lease for Universal Underwriters Group in Johnson County, Kansas
- Negotiation of a 100,000 square foot lease for the National Association of Insurance Commissioners in Kansas City, Missouri
- Successful corporate relocation of Aquila Energy Corporation from Omaha, Nebraska, to downtown Kansas City, Missouri, including securing state and local tax incentives totaling \$15 million
- Counsel for Marcus Hotels, Inc. in the redevelopment of the historic Phillips House Hotel in downtown Kansas City, Missouri
- Counsel for the \$80 million redevelopment of President Hotel Block in downtown Kansas City, Missouri
- Counsel for the \$100 million Plaza Colonnade development in the Country Club Plaza
- Ranked in the 2009 edition of *Chambers USA: America’s Leading Lawyers for Business* in the area of Real Estate

Representative Clients

- H&R Block, Inc.
- Highwoods Properties, Inc.
- J.E. Dunn Construction Co.
- President Hotel, L.L.C.
- Zimmer Companies

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Practice Areas

- Real Estate & Development

Education

- J.D., Washburn University, with honors, 1979
Washburn Law Journal, Assistant Notes Editor
- B.B.A., Washburn University, *cum laude*, 1976
- Certified Public Accountant, Missouri, 1980

Admissions

- Missouri, 1979
- U.S. District Court, Western District of Missouri, 1979
- U.S. Tax Court, 1980

Professional Affiliations

- American Bar Association, Real Property, Probate & Trust Law and Taxation Sections
- American College of Real Estate Lawyers
- Kansas City Metropolitan Bar Association
- Lawyers Association of Kansas City
- The Missouri Bar

Civic and Charitable Organizations

- Civic Council of Greater Kansas City, Missouri
- FOCUS Kansas City, Steering Committee
- Heart of America Council, Boy Scouts of America, Board of Directors, Executive Committee and General Counsel
- Mayors' Corps of Progress for a Greater Kansas City, General Counsel
- Washburn Endowment Association Trustee
- Washburn Law School Alumni Board of Governors
- Washburn University School of Law Business and Transactional Law Center, Advisor

Background

- Firm Co-Chairman, 2008
- Firm Chairman, 2000-2008
- Named as Partner, 1985
- Joined firm as Associate, 1980