



Lauren M. Collins

SENIOR ASSOCIATE

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OVERVIEW

Lauren steers clients through complex corporate transactions.

With a focus on mergers, acquisitions, and divestitures, Lauren represents companies in the technology, manufacturing, and transportation industries, particularly tech startups and software developers. She also represents private equity firms and venture capital groups in the purchase and sale of companies, as well as in general corporate and governance matters throughout the holding period. In these situations, Lauren is often a part of the attorney team for the transaction's entire life cycle, assisting with the original purchase, the growth over the next several years, and the eventual sale.

Lauren finds transactions truly exciting: she loves seeing the client's excitement and witnessing exponential business growth, and she's especially honored when she can help startups grow beyond a client's original vision. She tends to invest personally in clients' business goals and is passionate about contributing to their success. Lauren also loves the fast pace of corporate transactions and the chance for active problem solving, as well as the collaboration fostered between the client, the attorney team, and opposing counsel.

Known for her customer service skills, her quick solutions, and her practical advice, Lauren aims to learn as much as possible about clients and their companies. In addition to building long-term relationships, she values developing deep familiarity with the client's business culture, needs, and risk tolerance, so that she can offer tailored, actionable advice. Her goal is to take care of transactional and other legal needs so that clients can focus on their businesses.

Industries

Manufacturing

Technology

Transportation

Services

Corporate

Mergers & Acquisitions

Private Equity

Securities & Corporate Governance

Startups

Experience

- Drafted and negotiated primary and ancillary documents for investments – both company and investor side – and mergers and acquisitions.
- Performed due diligence research and data room management tasks and communicated with clients and other professionals to coordinate document disclosures as part of due diligence.
- Drafted and negotiated medical device intellectual property asset purchase with cash and stock consideration valued at \$3M – seller side.
- Counseled and researched positioning for acquisition and effects of various transaction structures.
- Experience with analyzing shareholder vote requirements in merger with hostile shareholders.
- Drafted documents for newly created entities including stock option plans, non-compete agreements, consulting agreements, operating agreements and corporate governance documents.

Education

- J.D., University of Denver Sturm College of Law
 - Certificate in Legal Research
 - Bruce B. Johnson Memorial Scholarship
- B.A., University of Nevada, Las Vegas
 - Political Science
 - Dean's List

Admissions

- Colorado
- Texas